Sr SAP Manager

Our customer is a worldwide company which delivers professional services in more than 150 countries

Requirements / Qualifications  
  
· 10+ years of overall combined relevant SAP experience in SAP Finance, Supply Chain, HCM and/or CRM  
  
· A strong Market Development experience within the local market  
  
· Experience building / leading a consulting practice  
  
· A strong background in SAP Project Management and/or Program Management  
  
· Completed undergraduate degree with outstanding academic credentials  
  
· Strong commitment to professional client service excellence  
  
· Excellent interpersonal relations and demonstrated ability to work with others effectively in teams  
  
· Superior verbal and written communication skills  
  
· Ability to develop and present new ideas and conceptualize new approaches and solutions  
  
· Proven analytical skills and systematic problem solving  
  
· Strong commitment to building a permanent career in the SAP consulting space

### Job Summary & Responsibilities

As a Senior Manager focused on SAP, you will:

·         Take a lead role in delivering and managing consulting services to high growth organizations with a diverse team of Consultants

·         Create long term relationships at a senior client level

·         Execute a client service plan on complex engagements working closely with Partners

·         Identify and lead business development opportunities

·         Achieve expertise in a specialization and a strong reputation as a business advisor

·         Actively mentor and coach team members to their highest potential

·         Create a learning environment through leadership

**Responsibilities**

·         This is a leadership role within our client’s SAP consulting practice:

·         Lead and support SAP pursuits and practice development initiatives

·         Pursue new business development opportunities

·         Build strong business relationships with potential clients at a senior level

·         Responsible for leading the delivery of solution based SAP consulting services to large public and private sector organizations

·         Develop external eminence for company

·         Promote and foster collaboration and knowledge sharing between practitioners within the company's

·         Act as a trusted business advisor

·         Lead, manage, develop and coach team members